



Business Management & Consulting

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O'SULLIVAN CREEL, LLP
Certified Public Accountants & Consultants

Business Management & Consulting

Over the past 25 years, the consultants at O'Sullivan Creel have assisted business owners and managers in planning for long-term growth while overcoming short-term obstacles. Our experience ranges from management consulting for larger, well-established corporations to financial planning for small or newly formed businesses or professional practices. Our focus is "Business Process Improvement". Similar to the popular Six Sigma model, our team can help businesses set smart processes in place in order to increase productivity and efficiency.

Whether it's creating a personnel manual for a client who is experiencing an increase in turnover or analyzing the efficiency of a building before the client purchases a new office for additional space, O'Sullivan Creel team members offer a wide range of skill sets resulting in a comprehensive course of action that will ultimately result in a more efficient and profitable business. Our fresh, unbiased perspective helps sharpen their business focus in order to create a workable plan.

From planning a start up or growing the organization to developing an exit strategy, services our clients can benefit from include:

- Strategic planning
- Comparative analysis/benchmarking
- Downsizing evaluations
- Cost-reduction and profit-improvement plans
- Inventory controls
- Cost-recovery studies
- Mergers and acquisitions
- Forecasting/cash-flow planning
- Coordination of banking needs/loan requests
- Blueprint for Excellence program

Most organizations are driven to improve, but many leaders face the challenge of finding the time to work on their business rather than just in their business. Blueprint for Excellence moves beyond theory and carefully blends training, mentoring, peer interaction, processes and tools to help achieve immediate and long-term results. The program contains step-by-step processes and tools to create a dynamic future. Many of our team members are licensed Blueprint Guides certified to help organizations through the Program.

The Program offers solutions to organizations that may be hindered by barriers such as lack of commitment, accountability, concentration or vision by:

- Creating and/or elevating a team vision
- Measuring progress
- Standardizing processes
- Using a strategic goal process
- Ensuring accountability

In addition to the range of services, our consultants work with families on business issues such as growth, ownership, change of control, conflict resolution, and compensation issues.

Always A Step Ahead.